



Vetro-Shipping acquired Meclift's 18-ton variable reach truck

Vetro-Shipping chose Meclift's 18-ton variable reach truck to boost their operations in Port of Gdansk. "We decided to choose Meclift because we found its features outstanding compared to its competitors.", says **Pawel Szpiller** from Vetro-Shipping. "Meclift is agile, innovative and economical – these features were preferred in our selection process. Meclift is unique because it can be driven inside a container and – despite of its small size – it can lift 18 tons burden. This clearly improves our productivity in cargo handling, which is of course an advantage to our customers.", he continues. "While comparing the competing options we got help from Zeppelin-Polska, who recommended Meclift to fulfill our needs.", he concludes.

"In addition to the quality of the equipment, the key factors in making decision were service conditions, guarantees, quality of service and the way of financing. Zeppelin Poland has a Meclift ML1812R machine in short-term rental fleet. A proper understanding of the customer needs and our company's background has allowed us to start cooperation, where it is clear that the Meclift product is the best solution for Vetro-Shipping requirements. We have been a dealer for Meclift for years in Poland, offering our customers comprehensive solutions, each time implementing the motto of our company – "We create solutions" – says **Marcin Wajdzik** Area Sales Manager Zeppelin Poland"

"We were delighted that Vetro-Shipping chose our 18-ton variable reach truck to enhance their operations in Gdansk. Both the Port of Gdansk and Vetro-Shipping are forerunners in field of port operations in the Baltic region. I'm proud that Meclift is now a part of one of the most effective logistical structures in Europe.", says **Janne Kalliomäki** from Mecalift Oy, a company which produces and sells Meclift variable reach trucks.

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Press Materials: <https://www.dropbox.com/sh/r3dms8jpoa49g2a/AAActDkAtqxjx3vx04MLAh0da?dl=0>

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About Vetro-Shipping

Vetro-Shipping was founded in 2004 by experienced maritime professionals. It has headquarters in Sopot, between two principal Polish ports (Gdynia and Gdansk). The company offers logistical, chartering and shipping agency services. It also has a 10.000 square meter warehouse in Free Customs Zone (WOC) in Port of Gdansk. More information <https://vetro-shipping.pl/en/>.

About the Zeppelin Group

The Zeppelin Group offers solutions for the construction industry, drive systems and energy sectors as well as engineering and plant engineering; it is represented in 43 countries and regions around the world, and active at more than 220 locations. The company's approximately 10,000 employees work together in a management holding company, six strategic business units and a strategic management center (= Zeppelin Digit): Construction Equipment Central Europe, Construction Equipment Nordics, Construction Equipment Eurasia (distribution and service of construction, mining and agricultural machinery), Rental (rental and project solutions for the construction industry and the industrial sector), Power Systems (drive and energy systems), Plant Engineering (engineering and plant engineering). All digital business is handled together within Zeppelin Digit. In the 2019 fiscal year, the Group generated revenue of EUR 3.1 billion. Zeppelin GmbH is the Group holding company. It is legally domiciled in Friedrichshafen and has its head office in Garching bei München. The Zeppelin Group is a foundation-owned company. Its roots can be traced back to the establishment of the Zeppelin Foundation by Graf Ferdinand von Zeppelin in 1908. For more information, visit www.zeppelin.com.

About Zeppelin Poland

The Zeppelin Poland Ltd., belongs to Zeppelin Group, a holding of six companies. Zeppelin Poland is an exclusive dealer for Meclift in Poland. The company is also exclusive authorized distributor of HYSTER forklift trucks, an authorized distributor of MANITOU telescopic handlers, GOUPIL electric utility vehicles and GROVE mobile cranes. In addition, its offer includes short- and long-term rental, sale of used trucks, construction machinery, service support provided by professional and experienced staff throughout Poland, as well as the sale of spare parts. For more information, visit www.zeppelin.pl

About Mecalift Oy

Mecalift Oy produces and sells variable reach truck using Meclift brand. The product family covers 16-, 18-, 30-, 42- and 50-ton variable reach trucks. All models can be equipped with several attachments, which make machines suitable in various field of operations where heavy loads are lifted. The most important features of Meclift are innovativeness, agility and economical efficiency. More information <https://meclift.fi/>.